

User Guide

Salesforce's Service App



Table of Contents

IN	TROD	UCTION	3
1	INT		4
	0.00		_
2	CRE	EATING NEW RECORDS IN SALESFORCE'S SERVICE APP	5
	2.1	HOW TO CREATE AN ACCOUNT	5
	2.2	HOW TO CREATE A CONTACT	6
	<u></u>		7
	2.3	NOW TO CREATE A CASE	1
	2.3 2.4	HOW TO CREATE A CASE	8

Introduction

This document is divided into the following chapters:

- Chapter 1, "Intended Audience", describes the intended users of this document.
- Chapter 2, "Creating New Records in Salesforce's Service App", gives an overview of how to create new records in a specific Salesforce App (Service App).

1 Intended Audience

This guide is intended for users who are familiar with Salesforce but maybe not as familiar with its Service App.

• Users: Those who need to learn how to create new Service App records. This guide assumes that you are a high-school graduate from the US or you speak English as a foreign language.

2 Creating New Records in Salesforce's Service App

2.1 How to Create an Account

An account is an organization, company, or consumer that you want to track—for example, a customer, partner, or competitor.

1. Click on the drop-down next to the **Accounts** tab in the top navigation bar and select **New Account**.

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Quarterly Performance + New Account									71:14	
CLOS	CLOSED €3,135,000 OPEN (>70%) €665,000 GOAL ×									

2. In the **New Account** dialog, enter all required fields.

	New A	Account
count Information		
Account Owner		Rating
		None *
Account Name		Phone
New SalesForce Account		
Parent Account		Fax
Search Accounts	Q	
Account Number	۲	Website
Account Site		Ticker Symbol
Туре		Ownership
None	•	None *
Industry		Employees
None	•	
Annual Revenue		SIC Code

3. Click **Save** at the bottom of the window.

Cancel Save & New Save

4. This green banner displays after your Account is created.



2.2 How to Create a Contact

Contacts are the individuals associated with your accounts.

1. Click on the drop-down next to the **Contacts** tab from the top navigation bar and select **New Contact.**

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Qua	Quarterly Performance					+ New Co	ontact				
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2. In the **New Contact** dialog, enter all required fields.

	New Co	ontact
ontact Information		
Contact Owner		Phone
*Name		Home Phone
Salutation		
None	•	
First Name		
* Last Name		
Contact Last Name		
Account Name		Mobile
Search Accounts	Q	
Title		Other Phone
Department		Fax
Birthdate		Email
	苗	
Reports To		Assistant
Search Contacts	Q	
Lead Source		Asst. Phone
None	•	

3. Click **Save** at the bottom of the window.



4. This green banner displays after your **Contact** is created.



2.3 How to Create a Case

A case is a detailed description of a customer's feedback, problem, or question. Cases are used to track and solve customer issues.

Click on the drop-down next to the Cases tab in the top navigation menu and select New Case.

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G	Quarterly Performance								_						
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2. In the **New Case** dialog, enter all required fields. Note the available **Status** and **Case Origin** selections in the red boxes.

	New Case		New Case	
Case Information		Case Information		
Case Owner	* Status New	Case Owner	*Status New	Ŧ
Case Number	None V New	Case Number	Priority Medium	•
Contact Name	Working	Contact Name	* Case Origin	
Search Contacts	Q. Escalated	Search Contacts	None	-
Account Name Search Accounts	٩	Account Name Search Accounts	✓ -None- O, Phone	
Туре		Type	Email	
None Case Reason	¥	Case Reason	Web	

 Click Save at the bottom of the window. Note that you can select the Send notification email to contact in the red box.

Send notification email to contact	Cancel	Save & New	Save
			200

4. This green banner displays after your Case is created.



2.4 How to Create a Chatter Post

A Chatter Post is a comment in a Chatter feed.

1. Click on the **Chatter** tab from the top navigation menu.



2. Select **Post** from the Chatter menu.



3. Click in the Share an update... field to activate the post editor.

<u>Post</u>	Poll	Question					
	Share an update						

4. Type in your post text. Note the formatting options in the red box.



5. Click on **Share** at the bottom of the post editor. Note the option to attach a file in the red box.

To My Followers		
Ø	Saved	Share

6. Your **Post** displays in the Chatter feed.

